



One of Chicago's fastest growing companies turns to Access One

Binny's Beverage Depot has been supplying fine wines, spirits, beer, cigars and gourmet gifts since 1947. With 28 Chicagoland superstores and a strong online retail presence, Binny's serves over 16,000,000 customers annually. Crain's named Binny's one of the 50 fastest growing companies in Chicago.

Binny's Beverage Depot

Industry:
Wine and Spirits

Location:
Chicago, IL

Website:
binny's.com

Customer since:
2006

- Current Services:
- *Dedicated Internet Access*
 - *Ethernet*
 - *PRI local dedicated voice circuits*
 - *Hosted PBX*

The Situation

While its innovative business model was fueling Binny's Beverage Depot's rise to becoming one of the fastest growing businesses in the Chicagoland area, the increasing volume of information that resulted was putting problematic stress on Binny's IT infrastructure. There was no question that Binny's needed to re-assess its telecom foundation and ensure that the solution in place was scalable and capable – the alternative was to risk poor customer experience and potential data loss. Unfortunately, Binny's was unable to get the help they needed from their incumbent telecom provider. After far too many service issues coupled with non-responsive customer support, Binny's began the search for a reliable service provider that would work with them to engineer a long-term solution to their "growing pains."

The Solution

Binny's worked with engineers at Access One to design a solution that:

1. Provides ample bandwidth and voice services to each of Binny's 28 locations,
2. Ensures stability and reliability, backed by Access One's industry-class support and account management teams, and
3. Utilizes an offsite data center, greatly reducing overhead investment and easily accommodating future growth.

The Results

"We have been an Access One customer since 2006, and in that time we have added several locations throughout the Chicagoland area. We receive high-level service from the Tech Support, Sales and Account Management teams, as well as the Engineering staff which is not readily available from all providers and is truly appreciated."

Konstantine Stamatis
IT Consultant
Binny's Beverage Depot

Access One is a privately held telecommunications provider that strives to be the preferred choice for high-quality voice, data, Internet, and managed services. They are committed to providing highly functional and cost effective solutions to forward thinking, growing businesses. For more information, visit www.accessoneinc.com

 **access one**

Technology Solutions, Delivered with Care

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