



ACCESSONE



Case Study: Chicago Apartment Finders Stay Connected to Access One

Chicago Apartment Finders started in 2002, and since then they have been matching people and apartments. They were the first service to have a branded fleet of cars, professional offices and television commercials. Chicago Apartment Finders ranks as one of the 35 fastest growing companies in Chicago.

Chicago Apartment Finders

Industry:
Real Estate

Location:
Chicago, IL

Website:
chicagoapartmentfinders.com

Customer since:
2004

Current Services:

- Dedicated Internet Access
- PRI local dedicated voice circuits
- Virtual Private Network

"The fact that we could save money was great but what I think truly distinguishes Access One from other providers is that when our company was in a bind, they not only provided solutions for the immediate problems but helped plan for the future. That in my opinion is going above and beyond, and is why Access One has earned my allegiance."

Dudley Bayne
Director of
Information Systems
Chicago
Apartment Finders

The Situation

Business expansion demands a unified, reliable network

When Chicago Apartment Finders (CAF) grew from one location to four they needed a way to connect all locations on one network. They originally turned to a different provider, and over the course of a two-year period had issues with their service offerings, the provider's customer support as well as the IT consultant. This resulted in both inefficiencies and financial losses.

The Solution

Access One introduced CAF to Virtual Private Network (VPN), a solution that better fit their business objectives

VPN served as a better way to unite CAF's Network, creating ease of use for file transfers and data prioritization. It also ended up being a more cost effective solution. CAF had worked with Access One for other services and was aware of the excellent customer service and fast implementation turnaround times they provided. This helped CAF feel secure in their decision to switch carriers.

The Results

Support

Access One served as the single point of contact for all data and voice services

Expertise

Access One account representative referred a new IT consultant to CAF who continues to provide excellent guidance

Efficiency

The new VPN created a disaster recovery path for CAF's HQ voice circuit

Savings

VPN created a monthly savings of roughly 22% compared to the prior setup

Access One is a privately held telecommunications provider that strives to be the preferred choice for high-quality voice, data, Internet, data center colocation, and managed services. They are committed to providing highly functional and cost effective solutions to forward thinking, growing businesses. For more information, visit www.accessoneinc.com.



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