

PRESS RELEASE

ACCESS ONE INC. APPOINTS INDUSTRY VETERAN MARK DICKEY AS CHIEF REVENUE OFFICER



For Immediate Release

Chicago, IL – December 15, 2025 – Access One Inc., a Chicago-based managed IT and telecommunications services provider, is pleased to announce the appointment of Mark Dickey as Chief Revenue Officer (CRO). In this role, Dickey will lead the company's sales, marketing, and go-to-market initiatives, driving growth across all customer and partner channels.

With more than 25 years of experience in networking, software, cloud, and telecommunications, Dickey brings a proven track record of accelerating revenue growth, building high-performing teams, and strengthening customer relationships. His leadership spans several prominent technology organizations, including Stratus Networks, Nitel, Oracle, Seagate Technology, and Hewlett-Packard Enterprise.

At Stratus Networks, Dickey led innovative go-to-market strategies, customer success initiatives, and marketing campaigns that enhanced brand visibility and expanded market share. Prior to that, as CRO at Nitel, he was responsible for driving wholesale and channel revenue growth while managing post-sales account management and marketing operations.

"Mark's experience in scaling organizations and building high-impact channel relationships makes him a perfect fit for Access One," said Brian Barkley, Chief Executive Officer of Access One. "His leadership will be instrumental as we continue to expand our national presence and strengthen our position as a trusted technology partner for growing businesses."

Dickey's extensive background in B2B technology, SaaS, cloud computing, and channel development aligns with Access One's continued commitment to helping organizations modernize their IT infrastructure and secure their digital environments.

"I'm excited to join Access One at such a pivotal time in its growth," said Dickey. "Access One has a remarkable reputation for service and innovation. I look forward to working with the team to deliver even more value to our customers and partners."

Dickey is also a long-standing Advisory Board Member with Sales Community, where he supports professional development and education for technology sales and channel professionals. He has also served on the advisory board for Durham Black, focusing on go-to-market strategies in SaaS, IaaS, and data center solutions.

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About Access One

Founded in 1993, Access One is a managed IT and telecommunications service provider specializing in comprehensive solutions for small, medium and mid-sized businesses. The company focuses on optimizing clients' technology infrastructure, reduce operational costs, and improving efficiency by delivering tailored IT, communication, and security services. www.accessoneinc.com

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